

October 9, 2009

Chairman Julius Genachowski Commissioner Meredith Attwell Baker Commissioner Mignon Clyburn Commissioner Michael J. Copps Commissioner Robert M. McDowell Federal Communications Commission 445 12th Street, SW Washington, DC 20554

Re: October 22nd Open Meeting

Dear Chairman Genachowski, Commissioners Baker, Clyburn, Copps and McDowell:

The pending October 22nd announcement by the Commission seriously concerns me and my employees. As the founder of World Wide Technology, Inc., the country's largest African-American owned business, I feel it is critical to remind the Commission what small and minority-owned suppliers stand to lose as a result of your proposed dramatic and harmful net neutrality regulations.

Let me begin by saying that we are proud to support this Administration, as it has done an exemplary job providing an economic boost to local communities with stimulus dollars and other proactive economic support measures. That said, we are now moving into a rebuilding period where we need to do everything feasible to build on the economic lifeline this Administration has put in place.

My concern is that any net neutrality restrictions and regulations will counteract the stimulus dollars and proactive economic support measures, leaving those of us in the business of supplying telecommunications hardware, software, and services at a steep disadvantage. Net neutrality restrictions as described thus far in public statements will mean that small or minority-owned supplier in the telecommunications infrastructure business will not be able to expand or grow and will be faced with substantial uncertainty and curtailed investment.

Not surprisingly, those that stand to win with these regulations are large companies that do not build any infrastructure. Net Neutrality picks winners and losers, and broadband suppliers like us will suffer.

And according to press reports, in the wake of this pending regulation announcement, the FCC recently issued data stating that it will take \$350 billion to achieve ubiquitous broadband, yet just a few weeks later, we hear an announcement about more stringent restrictions on how networks

60 Weldon Parkway Maryland Heights, Missouri 63043-3101 (314) 569-7000 (800) 432-7008 can operate. This rhetoric is not aligned with the realities on the ground in our industry. To balance the equation, the Administration and FCC must ensure there is a place for the vast supplier and especially minority supplier network, reliant upon the current investment trends which can only be furthered if these onerous net neutrality restrictions are significantly modified or scrapped entirely.

Instead of making communications policy more cumbersome for both wireline and wireless networks, we would applaud a strengthened FCC and Administration focus on achieving universal broadband. This will spur economic growth across the broadband ecosystem, driving investment on the part of providers, content companies, and suppliers alike.

Again, I would like to reiterate our support of this Administration, but I would like to remind you of the consequences to the proposed actions. Net neutrality will spawn a lack of investment, delivering a ripple effect through our supplier chain, quite possibly causing more job loss for our country.

In sum, net neutrality stands in opposition to your previous actions to support the economy and fuel job growth. It will only hurt scores of businesses such as World Wide Technology.

Thank you for your careful consideration.

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Sincerely,

David L. Steward Founder and Chairman